

Message Text

UNCLASSIFIED

PAGE 01 MANAGU 01489 301749Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----044492 310707Z /15
R 301436Z MRR 78
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6168

UNCLAS MANAGUA 1489

E.O. 11652: NA
TAGS: BBSR, PINR, NU
SUBJECT: WTDR/FTI CENTRAL DE INGENIOS Y ANEXOS

REF: 77 USDOC 22037

1. NICARAGUA
OFFICE USE: 2. 219 3. 0039700 4. 01
5. CENTRAL DE INGENIOS Y ANEXOS
6. APARTADO POSTAL 1583
7. MANAGUA
8. CONTACT: MR. FAUSTO AMADOR
9. TITLE: VENERAL MANAGER
10. PHONE: 26071 11. TELEX: CIASAS 1014
12. CABLE: CIASAS MANAGUA
13. ESTABLISHED: 1957 14. EMPLOYEES: 2,000
15. SIZE: VERY LARGE 16. REPUTATION: 6-GOOD
17. REPORT DATE: 03/78
OFFICE USE: 18. K 19. NA 20. X 21. NA 22. ASD
23A. 20610/0 PRODUCER OF CANE SUGER.
23B. 02120/0 CATTLE RAISING FAMRS.
23CM 20620/0 PRODUCER OF REFINED CANE SUGAR AND BY-PRODUCTS.
23D. 35513/5 IMPORTER OF SUGAR PLANT MACHINERY, PARTS AND
ACCESSORIES.
23E. 35230/5 IMPORTER OF FARM MACHINERY AND EQUIPMENT.
24. FOREIGN SALES: UNITED STATES (NO PERCENTAGE AVAILABLE.)
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PAGE 02 MANAGU 01489 301749Z

25. FINANCIAL REFERENCES: BANCO DE CENTROAMERICA, APARTADO POSTAL
4659; AND BANCO NACIONAL DE NICARAGUA, APARTADO POSTAL 328, IN
MANAGUA.
26. TRADE REFERENCES: NA
27. FOREIGN FIRMS REPRESENTEDD, NONE.
28. POST EVALUATION: CENTRAL DE INGENIOS Y ANEXOS IS A HOLDING

COMPANY FOR THE VARIOUS AGRICULTURAL ENTERPRISES OWNED BY WHAT IS PERHAPS THE WEALTHIEST FAMILY IN NICARAGUA, THE SOMOZA FAMILY. THE FIRM ADMINISTERS AND CONTROLS THE OPERATIONS OF VARIOUS LARGE SUGAR PLANTATIONS AND MILLS KNOWN UNDER THE COMPANY NAMES EMPRESA AZUCARERA MONTELIMAR, S.A., EMPRESA AZUCARERA SANTA RITA S.A., EMPRESA AZUCARERA EL APANTE S.A., AND INGENIO PILOTO EL GENCERAL S.A.; BANA PLANTATIONS KNOWN UNDER THE NAME FOMENTO DEL ATLANTICO NICARAGUENS S.A.A.; A DISTILLING COMPANY KNOWN AS DESTILERIA MONTELIMAR S.A.; DAIRY AND CATTLE FARMS, AND LUMBER OPERATIONS. THESE VARIOUS CONCERNS IMPORT NEEDED AGRICULTURAL MACHINERY, TRANSPORTATION EQUIPMENT, AGROCHEMICALS, SUGAR MILL ACCESSORIES AND SUPPLIES, EITHER DIRECTLY UNDER THEIR OWN NAMES OR THROUGH THE HOLDING COMPANY. IN THE PAST, CENTRAL DE INGENIOS Y ANEXOS HAS DEALT WITH A NUMBER OF U.S. FIRMS INCLUDING THE CANE MACHINERY CORPORATION, THIBODEAUX, LOUISIANA; INTERNATIONAL TRANSPORT EQUIPMENT CO., MIAMI, FLORIDA; CZARNIKOW-RIONDA COMPANY, NEW YORK, NEW YORK; AND CATERPILLAR AMERICAS CO., PEORIA, ILLINOIS. THE PRESIDENT AND PRINCIPAL SHAREHOLDER OF THE CORPORATION (WITH 50 PERCENT OF THE STOCK) IS GENERAL ANASTASIO SOMOZA DEBAYLE, PRESIDENT OF NICARAGUA AND CHIEF OF THE ARMED FORCES. THE REMAINING 50 PERCENT IS OWNED BY HIS MOTHER, MRS. SALVADORA D. DE SOMOZA, AND HIS SISTER MRS. LILLIAM SOMOZA DE SEVILLW SACASA, WIFE OF THE NICARAGUAN AMBASSADOR TO THE UNITED STATES. THE FIRM IS WELL-BACKED BY THE AMPLE RESOURCES OT ITS SHAREHOLDERS AND IS CONSIDERED TO BE FINANCIALLY CAPBLE OF UNDER-TAKING SIZEABLE EXPANSIONPROJECTS. THE EMBASSY RECOMMENDS THE FIRM AS

A GOOD TRADE CONTACT FOR INTERESTED U.S.
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PAGE 03 MANAGU 01489 301749Z

CONCERNS.
29. PREPARED BY:RJMONTES APPROVED BY:PAHAIGH
SOLAUN

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Document Number: 1978MANAGU01489
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Document Unique ID: 00
Drafter: n/a
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Executive Order: n/a
Errors: n/a
Expiration:
Film Number: D780139-0903
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t197803123/aaaaffss.tel
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Office: ACTION ARA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3163352
Secure: OPEN
Status: <DBA CORRECTED> mcm 970812
Subject: WTD/FTI CENTRAL DE INGENIOS Y ANEXOS
TAGS: BBSR, PINR, NU, CENTRAL DE INGENIOS Y ANEXOS
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/fa5e5ebb-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
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